



Press Announcement

AXS-One Strengthens Position in Local Government Market

Fourteenth Council signs for AXS-One Financial & e-Business Solutions

SYDNEY, NSW – 28 April 2003. AXS-One, a global provider of e-business solutions today announced that the City of Ballarat has signed an agreement to implement a total financial and e-business system from AXS-One.

The solution comprises the full AXS-One Financial Suite, AXS-One Enterprise, as well as business process automation solutions in the areas of expense and budget cycle management. e-Business components include procurement, partner and vendor management. Corporate performance management through AXS OneView, which brings together all council information from any system regardless of vendor or platform into a common portal for complete analysis, reporting and information management, and AXSPoint Central providing archival and content management technology.

The decision to go to tender was driven by the current version of Ballarat City Council's legacy financial system becoming unsupported so the brief that the council took to the market allowed for either an upgrade or a replacement solution. The council evaluated bids from 6 suppliers.

“AXS-One was selected as meeting all of our council needs, not only as a replacement system but to add significant new functionality to improve processes and add efficiencies. This will result in improved system compliance and timeliness of information,” said Mr Alan Hall, Director Finance, Ballarat City Council.

“Other factors influencing the decision were the flexibility of the chart of accounts and strong flexible reporting. Equally the professionalism of AXS-One suggests that the implementation will be as smooth as possible.” added Mr Hall.

The new system is scheduled to be operational effective 1st July 2003. This tight timeframe is achievable given AXS-One's reputation for on-time, on-budget implementations as well as the commitment and co-operation between AXS-One and the City of Ballarat teams.

“I am very pleased to welcome Ballarat City Council to the growing number of councils already realising significant business benefits through the use of AXS-One software. AXS-One's selection from such a large field of contenders once again reinforces our strength in the local government marketplace.” Commented Mr David Thompson, Vice President, Asia Pacific, AXS-One.



About AXS-One

AXS-One (AMEX: AXO) is a provider of supply chain management solutions for service industries that extend the finance function and allow organizations to work collaboratively with their partners, suppliers, employees, and customers while preserving investments in existing systems. AXS-One has implemented high-volume, interoperable, scalable and secure business solutions for the global 2000. Its Web Services-based technology has been critically acclaimed as best of class. AXS-One has approximately 250 employees in offices worldwide, including Australia, Canada, Singapore, United Kingdom, United States, and South Africa. AXS-One was founded in 1978, and is based in Rutherford, New Jersey, U.S.A. For further information, visit the AXS-One web site at <http://www.AXS-One.com>.

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